

# JACKSON PUBLIC SCHOOL DISTRICT

Jackson, Mississippi  
Date: September 20, 2022

**Board of Trustees  
Jackson Public School District  
Jackson, Mississippi**

Ladies and Gentlemen:

Presented for your review on the attached page(s) are the bid tabulations for the formal bid proposals which were received in response to the bid solicitations indicated below. Bids were publicly advertised and opened according to all legal requirements (Mississippi Code of 1972, §31-7-13). All bids were tabulated, analyzed and based upon compliance with the specifications; the "lowest and best" bids were determined. Recommendations concerning the award of bids received for each bid category are contained on the attached page(s). Please consider recommendations for the following:

Bid Number	Opening Date	Bid Name
RFP 2022-21	07-21-22	Pre-K Intervention Program
RFP 2022-22	07-27-22	Data Center Refresh

It is recommended that the following action be taken by the Board of Trustees:

A. **AN ORDER** be adopted ratifying the prior solicitation of bid proposals for the equipment, supplies, commodities and/or services in each bid category indicated above.

B. **AN ORDER** be adopted authorizing the Chief Financial Officer or her designee to issue purchase orders and/or execute contracts and all related documents on behalf of

bids as indicated on the attached pages.

C. **AN ORDER** be adopted to reject the bid of bidders who failed to comply with bid requirements, for the reason(s) indicated with each bid category, on the attached pages.

D. **AN ORDER** be adopted to authorize the informal purchase of items according to all legal requirements and to the extent allowed under the law (Mississippi Code 1972, Annotated, §31-7-13(b)) for which no formal bids were received as indicated in the detailed support documentation on file in the Business Office.

Submitted by:  
Mr. Earl Burke  
Chief Operations Officer

Recommendation approved by:  
Dr. Errick L. Greene, Superintendent  
Superintendent of Schools

**Information about the Content and Formatting of the Attached Bid Tabulation Sheet(s)**

Pursuant to the legal requirements as outlined in the Mississippi Code 1972, Annotated, §31-7-13(d), all bid proposals received were compared to the written bid specifications and the recommendation to purchase or for rejection is indicated on the following pages, as per the manner prescribed below.

**Recommendation to Purchase:**

The recommendation to purchase from or award a contract to any vendor, is indicated on the attached tabulation sheet(s) by p Low Bid name/pricing and bolding the information.

**Rejection of an Item or an Entire Bid:**

The law requires that the District clearly state why in each instance that the lowest bid best item or s - specifications and therefore cannot be recommended for purchase, is indicated on the attached tabulation sheet(s) by drawing a line through the ve item.

**Unit Price Differences Between the Lowes :**

The unit price of all items is indicated and a difference between the bid unit price of the proposed item being rejected and the unit price of the item being recommended for purchase as the "lowest and best" can easily be computed from the data on the following pages. For each item, please see the attached tabulation sheet(s) for the bid name and number and ope

**RFP 2022-21 (07-21-22) Pre-**

**RFP 2022-22 (07-27-22) Data Center Refresh**

**Funding Source: ESSER I**

**Recommendation: Erin Mason**

	Vendor	Location	Amount
N/A	In		

storage environment, but the addition of Fortigate switches as part of the implementation improves the overall security of the network. After a thorough review, the committee has determined the proposal from LATG is in the best interest of the District as compared to the other solutions proposed.

**Avexon, LLC**

The solution proposed by Avexon includes replacing all the hardware identified in the project with hardware owned, maintained, and managed by HPE Greenlake. The HPE Greenlake service is a managed infrastructure as a service subscription model. While the initial implementation cost is lower than other proposals, the District would be required to either renew the subscription or replace the equipment

## ConvergeOne

### Option 1

ConvergeOne proposed Dell servers and storage with a Rubrik backup solution. The Dell solution servers and storage do not provide the best solution for the District as it requires the support and maintenance of both compute and storage as well as backup vs the single of glass management available in a hyperconverged environment.

### Option 2

ConvergeOne proposed Dell servers and storage with Dell Apex backup storage solution. Although the solutions proposed are from the same manufacturer, based on the technical architecture of this proposal, the JPS ITS committee determined this solution did not best meet the overall goals of the proposal, specifically:

- Install a secure, modern, and easy to manage system that not only meets the current needs of the District but can also meet the future needs of the District.

The internal staff and time needed to manage 3 disparate systems vs the 2 systems in a hyperconverged infrastructure where compute and storage are combined maximizes the ability of the District to effectively manage and secure the data center environment.

## BCI, Inc.

### Option 1

BCI, Inc. proposed a Cisco Hyperflex with Cohesity that consists of a hyperconverged environment for compute and storage paired with the Cohesity backup solution. The committee determined that the Cisco Hyperflex hyperconverged solution did not offer the flexibility and resilience from the BCI.